



For Immediate Release: July 6, 2015
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Thomas J. Coté, MBA, CAE joins Capitol Hill Management Services as Director of Association and Non-Profit Development

Capitol Hill Management Services is pleased to announce the addition of Thomas J. Coté, MBA, CAE, who will assume the role of Director of Association and Non-Profit Development.



Coté is the current Executive Director of the New York State Psychological Association. He was previously Deputy Director of the New York State Association for Affordable Housing, retaining and recruiting new members, creating programming, lobbying for funding and regulatory issues, and dramatically increasing the footprint of the organization within New York on the national level.

Prior to his current position, Coté held the position of Director of Government Relations for the American Council of Engineering Companies of New York. He was also a Legislative Director for the New York State Assembly, working with not-for-profits, trade associations, lobbyists and policy makers on issues of healthcare, housing and social reforms.

“Tom’s expertise in all facets of association and non-profit management will provide an additional level of support and assistance to our growing list of clients. He joins an elite team of association professionals, rounding out our services with his unique experience,” said John A. Graziano, Jr., CHMS President.

Coté holds a Masters of Business Administration with a certification in Not-For-Profit Management from the College of Saint Rose, as well as a dual Bachelors degree in Rhetoric & Communication and Sociology from the University at Albany. He has also earned the Certified Association Executive (CAE) credential, awarded by the American Society of Association Executives. Coté is a graduate of the Association Leadership Academy accredited by the Empire State Society of Association Executives (ESSAE) where he was also named the ESSAE Rising Star Award winner in 2012.

Coté has been a speaker and panelist on a myriad of topics in association management as well as an invited speaker nationally and internationally on youth leadership and inter-generational motivation. He serves on numerous community and professional boards.

CHMS is a nationally recognized full-service association management firm with offices in Albany, New York, and Raleigh, North Carolina. The firm is also a registered lobbying firm in New York State.

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